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(54) Title: TIER-DRIVEN REVERSE AUCTION SYSTEM AND METHOD FOR ELECTRONIC COMMERCE

(57) Abstract: Methods and systems for selling goods (figure 1) and services involve the formation of a contractual alliance of distribution associates, promotion of sales of predefined goods offered by the distribution associates via a centralized web site, and a tier (302) driven reverse auction.

INTERNATIONAL SEARCH REPORT

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A. CLASSIFICATION OF SUBJECT MATTER IPC(7) : G06F 17/60; 3/14, 7/38 US CL : 705/1,26,27,37 According to International Patent Classification (IPC) or to both national classification and IPC														
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C. DOCUMENTS CONSIDERED TO BE RELEVANT														
Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.												
Y	WILDSTROM. STEVEN. In search of the paperless contract Business Week, October 1994, page 14.	1-18												
Y	US 5,835,896 A (Fisher et al) 10 November 1998, col 3.	1-18												
<input type="checkbox"/> Further documents are listed in the continuation of Box C. <input type="checkbox"/> See patent family annex.														
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